

# FQHCs and CalAIM Enhanced Care Management:

## What You Need to Know



California's **CalAIM Enhanced Care Management (ECM)** program offers **Federally Qualified Health Centers (FQHCs)** an opportunity to tap into additional revenue streams while serving vulnerable populations and improve health outcomes.

### What is CalAIM ECM?

With this additional funding stream, FQHCs can provide their highest-need Medi-Cal-enrolled patients an added layer of support by coordinating health, community, and social services at no additional cost to the patient<sup>1</sup>.

### ECM covers seven services:



### Who can receive ECM services?



ECM is available for specific groups of Medi-Cal enrollees<sup>2,3</sup>:

Adults, unaccompanied youth and children, and families experiencing homelessness

Adults, youth, and children who are at risk for avoidable hospital or emergency department care

Adults, youth, and children with serious mental health and/or substance use disorder needs

Adults living in the community and at risk for long-term care institutionalization

Adult nursing facility residents transitioning to the community

Children and youth enrolled in California Children's Services (CCS) or CCS Whole Child Model with additional needs beyond their CCS condition(s)

Children and youth involved in child welfare (foster care)

Adults and youth who are transitioning from incarceration

Adults and youth who are pregnant or postpartum, and are subject to racial and ethnic disparities

If you serve any of these patient groups, CalAIM's TA Marketplace will pay for a financial and operational analysis to help you evaluate whether participating in the program is right for your FQHC.

## ECM participation can improve FQHCs' financial health

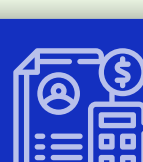
ECM gives your FQHC the ability to tap into an additional revenue stream and cover services that you're already providing.



ECM compensates your FQHC for the intensive care coordination and patient outreach activities for your highest-need patients



ECM gives added resources to support patient populations that may be impacting your value-based payment performance



ECM providers can earn up to \$675 PMPM for ECM-enrolled patients in their care, plus reimbursement for outreach attempts, enrollment payments, and other incentive payments

Want to get a better understanding of your FQHC's potential ROI on participating? Our California-based team can help—and CalAIM will cover the cost of working with us!

[I want to learn more](#)

#### Sources

1. California Department of Health Care Services. Enhanced Care Management Provider Toolkit. December 2021. <https://www.dhcs.ca.gov/CalAIM/ECM/Documents/ECM-Provider-Toolkit.pdf>
2. California Department of Health Care Services. Medi-Cal Transformation: Enhanced Care Management. n.d. <https://www.dhcs.ca.gov/CalAIM/Documents/CalAIM-ECM-a11y.pdf>
3. California Department of Health Care Services. CalAIM Enhanced Care Management Policy Guide. Updated August 2024. <https://www.dhcs.ca.gov/CalAIM/ECM/Documents/ECM-Policy-Guide.pdf>